Translation

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Summary of Consolidated Financial Results for the Three Months Ended June 30, 2021 (Based on Japanese GAAP)

August 6, 2021

Company name: Dream Incubator Inc.

Stock exchange listing: Tokyo

Stock code: 4310 URL https://www.dreamincubator.co.jp

Representative: Representative Director and CEO Tetsuro Harada

Inquiries: Executive Officer, Corporate Toshihiro Uemura TEL 03-5532-3200

Scheduled date to file Quarterly Securities Report: August 13, 2021

Scheduled date to commence dividend payments:

Preparation of supplementary material on quarterly financial results:

Holding of quarterly financial results meeting:

No

(Amounts less than one million yen are rounded down)

1. Consolidated financial results for the three months ended June 30, 2021 (from April 1, 2021 to June 30, 2021)

(1) Consolidated operating results (cumulative)

Percentages indicate year-on-year changes

| | Net sales | | Operating profit | | Ordinary profit | | Profit attributable to owners of parent | |
|----------------------------------|-----------------|------|------------------|---|-----------------|---|---|---|
| | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % |
| Three months ended June 30, 2021 | 7,974 | 31.3 | (138) | _ | 59 | _ | (21) | _ |
| Three months ended June 30, 2020 | 6,074 | 16.1 | (175) | - | (161) | - | (143) | _ |

| | Earnings per share | Diluted earnings per share |
|----------------------------------|--------------------|----------------------------|
| | Yen | Yen |
| Three months ended June 30, 2021 | (2.22) | = |
| Three months ended June 30, 2020 | (14.67) | |

(2) Consolidated financial position

| | Total assets | Net assets | Equity ratio |
|----------------------|-----------------|-----------------|--------------|
| | Millions of yen | Millions of yen | % |
| As of June 30, 2021 | 30,127 | 13,463 | 30.6 |
| As of March 31, 2021 | 29,549 | 13,196 | 31.3 |

2. Cash dividends

| | | Annual dividends per share | | | | |
|---------------------------------------|-----------------|--|------|------|-----|--|
| | 1st quarter-end | st quarter-end 2nd quarter-end 3rd quarter-end Fiscal year-end Total | | | | |
| | Yen | Yen | Yen | Yen | Yen | |
| Year ended March 31, 2021 | 0.00 | 0.00 | 0.00 | 0.00 | - | |
| Year ending March 31, 2022 | 0.00 | | | | | |
| Year ending March 31, 2022 (Forecast) | | 0.00 | 0.00 | - | - | |

3. Notes

(1) Changes in significant subsidiaries during the three months ended June 30, 2021 (changes in specified subsidiaries resulting in the change in scope of consolidation):

No

(2) Application of special accounting methods for preparing quarterly consolidated financial statements: No

(3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements

Changes in accounting policies due to revisions to accounting standards and other regulations:

Changes in accounting policies due to other reasons:

No
Changes in accounting estimates:

No

Restatement of prior period financial statements:

(4) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

| Total named of issued shares at the end of the period (metading treasury shares) | | | | |
|---|-------------------|----------------------------------|-------------------|--|
| As of June 30, 2021 | 10,429,500 shares | As of March 31, 2021 | 10,421,600 shares | |
| Number of treasury shares at the end of the | period | | | |
| As of June 30, 2021 | 755,076 shares | As of March 31, 2021 | 755,076 shares | |
| Average number of shares during the period (cumulative from the beginning of the fiscal year) | | | | |
| Three months ended June 30, 2021 | 9,670,078 shares | Three months ended June 30, 2020 | 9,755,126 shares | |

Quarterly consolidated financial statements Consolidated balance sheets

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| | | (Willions of yell) |
|--|----------------------|---------------------|
| | As of March 31, 2021 | As of June 30, 2021 |
| Assets | | |
| Current assets | | |
| Cash and deposits | 4,327 | 6,522 |
| Notes and accounts receivable - trade | 3,930 | - |
| Notes and accounts receivable - trade, and contract assets | _ | 3,912 |
| Operational investment securities | 6,738 | 7,751 |
| Securities | 8,122 | 5,742 |
| Allowance for investment loss | (357) | (357) |
| Inventories | 35 | 57 |
| Other | 745 | 842 |
| Allowance for doubtful accounts | (15) | (13) |
| Total current assets | 23,528 | 24,458 |
| Non-current assets | | |
| Property, plant and equipment | 680 | 966 |
| Intangible assets | | |
| Goodwill | 817 | 920 |
| Other | 1,184 | 1,133 |
| Total intangible assets | 2,001 | 2,054 |
| Investments and other assets | | |
| Investment securities | 1,176 | 435 |
| Deferred tax assets | 1,753 | 1,804 |
| Other | 471 | 470 |
| Allowance for doubtful accounts | (62) | (62) |
| Total investments and other assets | 3,339 | 2,648 |
| Total non-current assets | 6,021 | 5,669 |
| Total assets | 29,549 | 30,127 |
| - | | |

| | As of March 31, 2021 | As of June 30, 2021 |
|---|----------------------|---------------------|
| Liabilities | | |
| Current liabilities | | |
| Notes and accounts payable - trade | 384 | 368 |
| Short-term borrowings | 1,400 | 875 |
| Current portion of long-term borrowings | 238 | 198 |
| Reserve for insurance policy liabilities | 11,287 | 11,874 |
| Outstanding claims | 1,801 | 1,804 |
| Policy reserve | 9,485 | 10,069 |
| Income taxes payable | 218 | 93 |
| Provision for shareholder benefit program | 28 | 5 |
| Provision for bonuses | 152 | 240 |
| Other | 1,110 | 1,444 |
| Total current liabilities | 14,819 | 15,100 |
| Non-current liabilities | | |
| Long-term borrowings | 1,044 | 1,044 |
| Deferred tax liabilities | 132 | 152 |
| Provision for share awards | 272 | 301 |
| Other | 85 | 64 |
| Total non-current liabilities | 1,533 | 1,562 |
| Total liabilities | 16,353 | 16,663 |
| Net assets | | |
| Shareholders' equity | | |
| Share capital | 4,998 | 5,001 |
| Capital surplus | 4,446 | 4,449 |
| Retained earnings | 976 | 913 |
| Treasury shares | (1,184) | (1,184) |
| Total shareholders' equity | 9,237 | 9,180 |
| Accumulated other comprehensive income | | · |
| Valuation difference on available-for-sale securities | 103 | 154 |
| Foreign currency translation adjustment | (104) | (106) |
| Total accumulated other comprehensive income | (0) | 47 |
| Share acquisition rights | 13 | 11 |
| Non-controlling interests | 3,945 | 4,223 |
| Total net assets | 13,196 | 13,463 |
| Total liabilities and net assets | 29,549 | 30,127 |

Consolidated statements of income (cumulative) and consolidated statements of comprehensive income (cumulative)

Consolidated statements of income (cumulative)

| | Three months ended | (Millions of yen) Three months ended |
|---|--------------------|--------------------------------------|
| | June 30, 2020 | June 30, 2021 |
| Net sales | 6,074 | 7,974 |
| Cost of sales | 3,570 | 4,547 |
| Gross profit | 2,503 | 3,427 |
| Selling, general and administrative expenses | 2,679 | 3,565 |
| Operating loss | (175) | (138) |
| Non-operating income | | , , |
| Interest income | 5 | 4 |
| Dividend income | 4 | 1 |
| Gain on sale of investment securities | 21 | 186 |
| Other | 2 | 12 |
| Total non-operating income | 33 | 205 |
| Non-operating expenses | | |
| Interest expenses | 2 | 2 |
| Foreign exchange losses | 4 | 1 |
| Price change reserve provision | 1 | 1 |
| Other | 10 | 1 |
| Total non-operating expenses | 19 | 6 |
| Ordinary profit (loss) | (161) | 59 |
| Extraordinary income | | |
| Gain on reversal of share acquisition rights | 14 | _ |
| Total extraordinary income | 14 | - |
| Extraordinary losses | | |
| Retirement benefits for directors (and other officers) | 60 | _ |
| Total extraordinary losses | 60 | - |
| Profit (loss) before income taxes | (207) | 59 |
| Income taxes - current | 83 | 51 |
| Income taxes - deferred | (130) | 24 |
| Total income taxes | (46) | 76 |
| Loss | (160) | (16) |
| Profit (loss) attributable to non-controlling interests | (17) | 4 |
| Loss attributable to owners of parent | (143) | (21) |

Consolidated statements of comprehensive income (cumulative)

| • | , | (Millions of yen) |
|--|--------------------|--------------------|
| | Three months ended | Three months ended |
| | June 30, 2020 | June 30, 2021 |
| Loss | (160) | (16) |
| Other comprehensive income | | |
| Valuation difference on available-for-sale securities | 462 | 58 |
| Foreign currency translation adjustment | 3 | (2) |
| Total other comprehensive income | 466 | 56 |
| Comprehensive income | 305 | 39 |
| Comprehensive income attributable to | | |
| Comprehensive income attributable to owners of parent | 287 | 27 |
| Comprehensive income attributable to non-controlling interests | 18 | 12 |